

**LemTech**

Lemtech Holdings Co., Limited

# 聯德控股股份有限公司

*Leading **E**ngineering & **M**anufacturing **T**echnology*

## 2016年上半年業績報告

29 Aug 2016

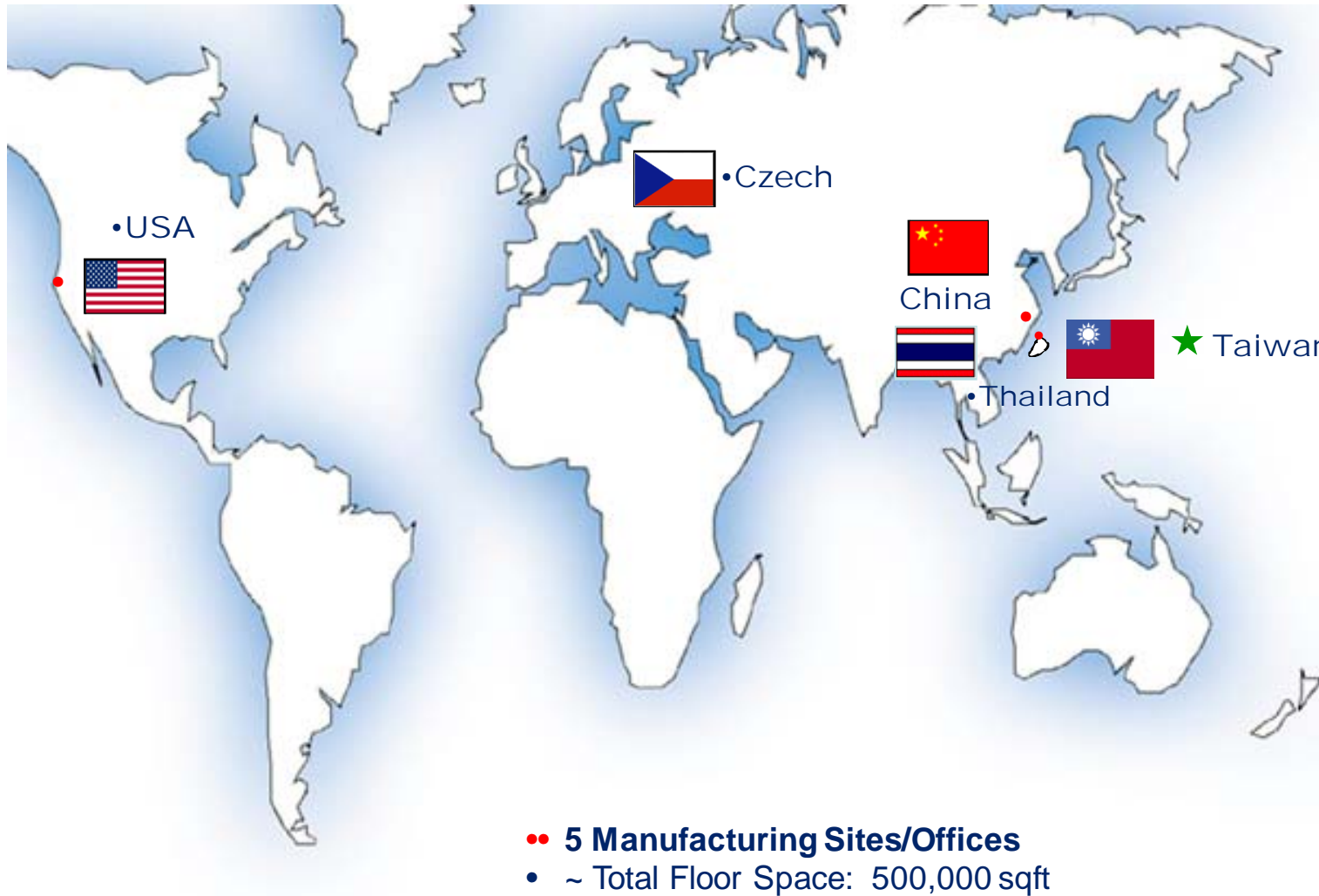


## 簡報大綱

- 關於聯德
- 營業項目
- 聯德的客戶群
- 赴捷克投資計劃
- 財務表現

- 提供的產品及服務包含：  
精密模具、金屬沖壓、  
專業客製化的散熱模組  
鉸鏈/滑軌、給消費型電子產品、  
伺服器產品、車用產品、  
建築產品等等
- 全球四個國家設有營運據點及工廠
- 2011年正式在櫃檯買賣中心掛牌交易
- 2014年集團營額突破1億美元
- 2015年在臺灣證券交易所上市掛牌





- **5 Manufacturing Sites/Offices**
- ~ Total Floor Space: 500,000 sqft

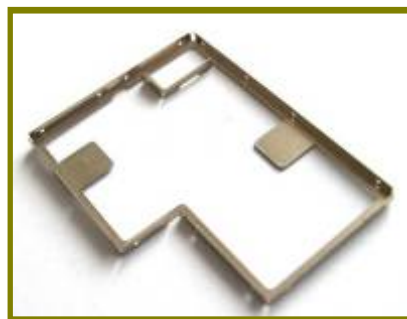
- **TAIWAN**
  - ★ Taipei (HQ)
- **CHINA**
  - KunShan
  - Hong Kong
- **THAILAND**
  - Ayutthaya
- **USA**
  - San Jose, CA
- **CZECH**
  - Jihlava

**LemTech**

Lemtech Holdings Co., Limited

# 營業項目

## 消費型電子產品零件



行動電話系列之電源/音量/耳機



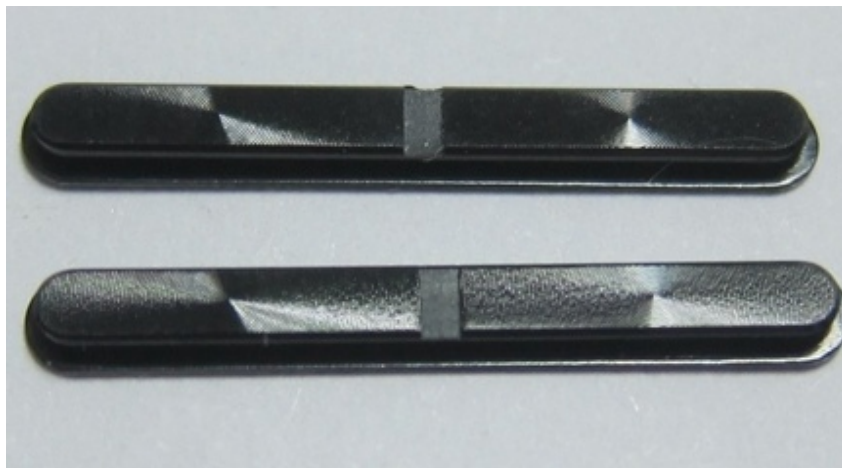
耳機環



音量鍵



電源鍵



音量鍵

## Parts For Various Automotive Applications

### 安全氣囊



### 安全帶系統



### 車門鉸鍊

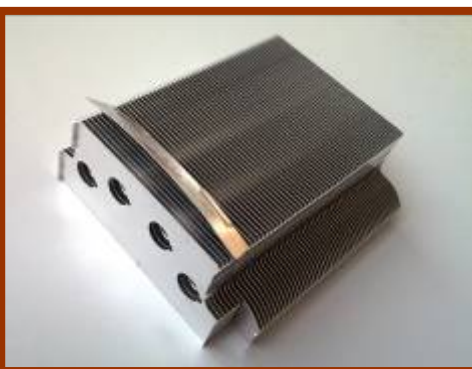
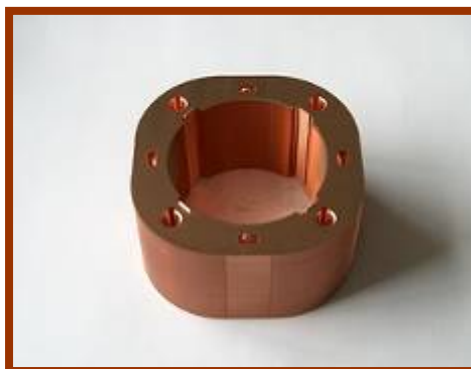
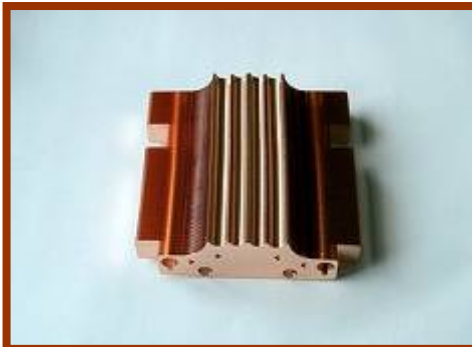
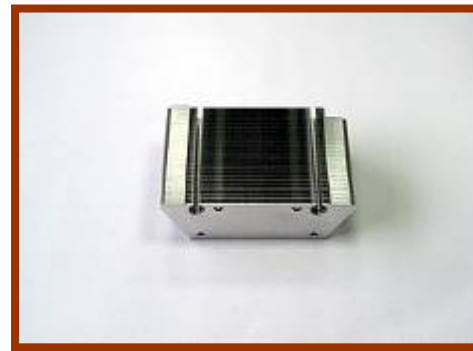


### 天窗及音響設備



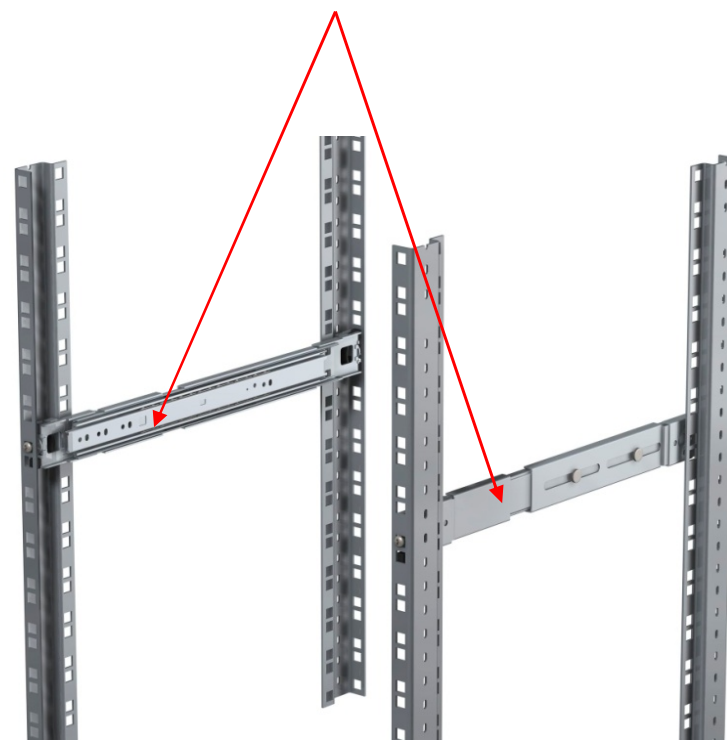
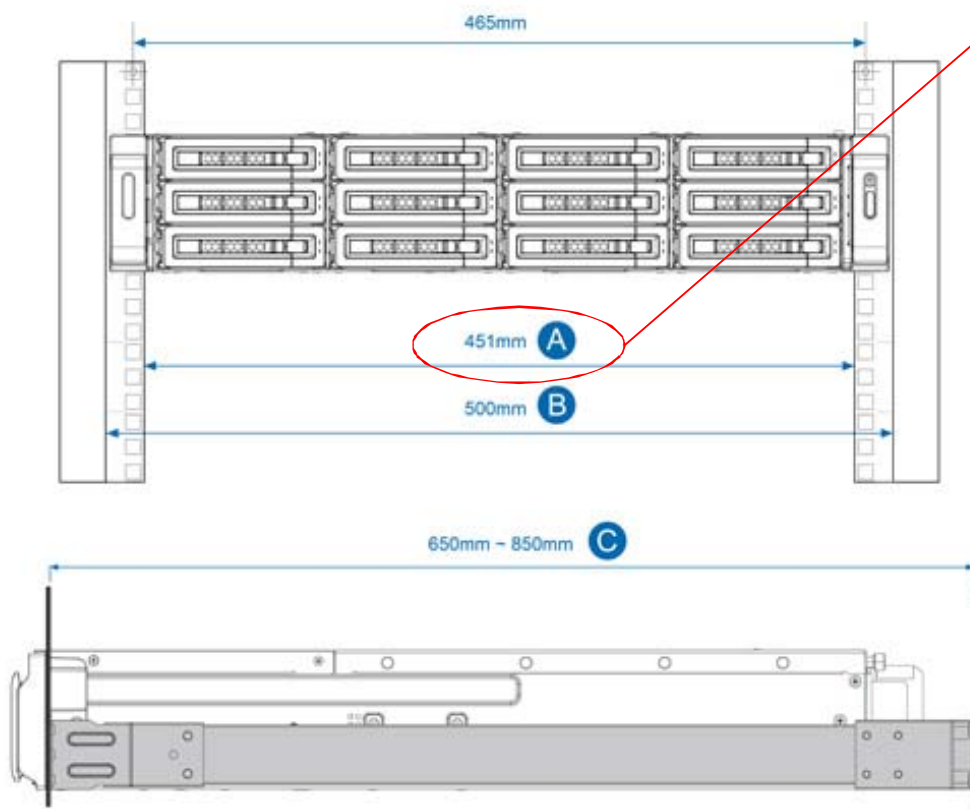


## 消費性電子散熱產品

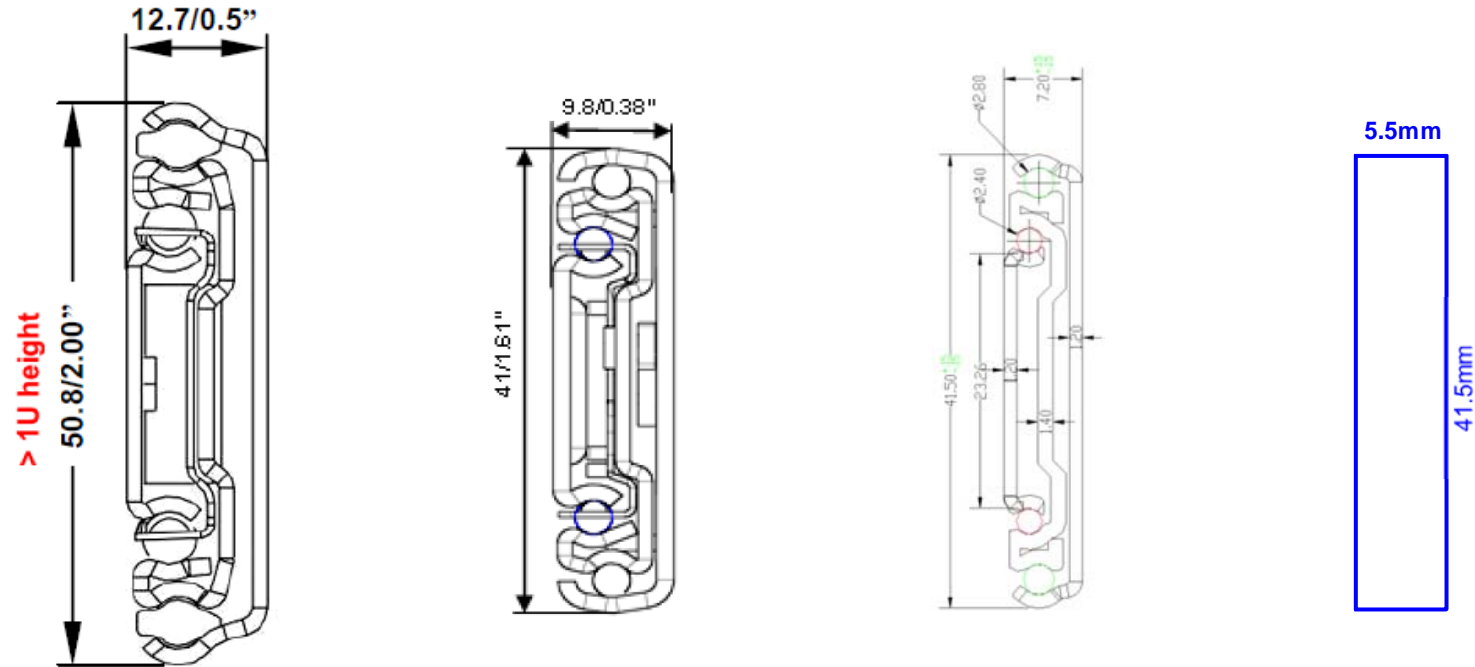


## 業界標準 19 吋 機架

架臂兩端的寬度 (451mm) 為侷限所在. 滑軌的厚度形成決定伺服器機架的最大寬度.



## 產品線開發方向 - 降低滑軌厚度，同時還要維持現有滑軌的承載能力



|                    | < 2002     | 2002 to 2011  | 2012 to 2016  | > 2016        |
|--------------------|------------|---------------|---------------|---------------|
| Slide Thickness:   | 12.7mm     | → 24% → 9.6mm | → 25% → 7.2mm | → 24% → 5.5mm |
| Suitable For:      | 1.5U to 5U | 1U to 4U      | 1U to 4U      | 1U to 2U      |
| Max System Weight: | 80kg       | → 25% → 60kg  | → 20% → 48kg  | → 21% → 38kg  |
| Chassis Width:     | < 434mm    | < 434mm       | 434-436mm     | < 440mm       |

**LemTech**

汽車產品客戶

Lemtech Holdings Co., Limited

**TRW**

**ZKW**  
錦祥照明系統(大連)有限公司

**Autoliv**

**Valeo**

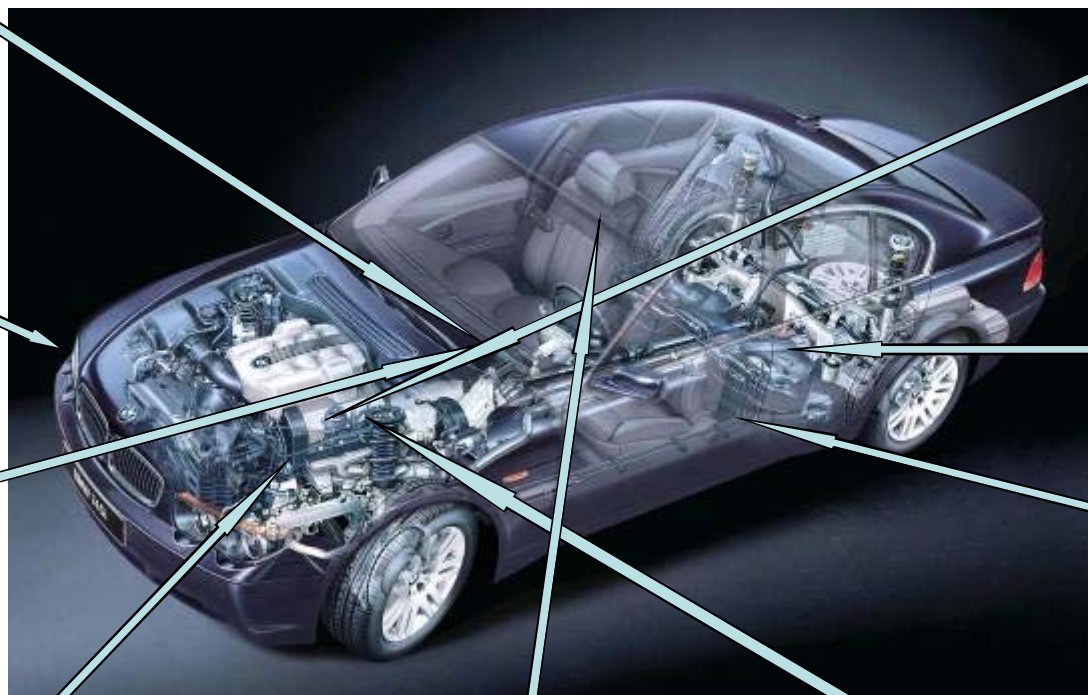
**pollmann**  
INNOVATION WITH PRECISION

**HITACHI**  
Inspire the Next

**Edscha**

**kiekert**

**BorgWarner**



**LemTech**

消費型電子產品客戶

Lemtech Holdings Co., Limited



# 赴捷克投資計劃

## Lemtech Czech Republic – New Site Start Up in Jihlava ~ For Stamping; Mechanical Assembly & Tool Servicing



| General Information     |                            |          |
|-------------------------|----------------------------|----------|
| Total area (in sqm)     | 50 000                     |          |
| Area available (in sqm) | 12 000 (Possible to split) |          |
| Available from          | Immediately                |          |
| Location                | Region                     | Vysocina |
|                         | District                   | Jihlava  |
|                         | Town                       | Jihlava  |
|                         | Address                    | Exit 112 |

| Transport Infrastructure |                            |
|--------------------------|----------------------------|
|                          | Distance from site (in km) |
| Public transport         | On site                    |
| Railway siding           | Not possible               |

| Infrastructure |                 |
|----------------|-----------------|
| Comment        | Fully serviced. |



- Lemtech Czech:
  - ~ Initially to occupy half of Block B building @ 3,835 sqm
  - ~ Has the area capacity for expansion by renting the entire Block B building @ 7,700 sqm.



- Estimated Total Floor Area : 3,835 sqm
  - Production Area @ 3,563 sqm
  - Administrative Area @ 272 sqm



# 公司財務績效及狀況

|           | 2012      | 2013      | 2014      | 2015      | 2016H1    |
|-----------|-----------|-----------|-----------|-----------|-----------|
| 流動資產      | 1,138,687 | 1,475,767 | 2,195,561 | 2,383,015 | 2,130,310 |
| 不動產、廠房及設備 | 361,709   | 569,940   | 604,325   | 701,618   | 826,753   |
| 其他資產      | 89,484    | 111,849   | 121,277   | 123,476   | 135,001   |
| 資產總額      | 1,589,880 | 2,157,556 | 2,921,163 | 3,208,109 | 3,092,064 |
| 流動負債      | 563,739   | 1,111,704 | 1,354,552 | 1,184,172 | 1,493,048 |
| 非流動負債     | 15,673    | 24,867    | 356,247   | 235,216   | 159,376   |
| 負債總額      | 579,412   | 1,136,571 | 1,710,799 | 1,419,388 | 1,652,424 |
| 權益總額      | 1,010,468 | 1,020,985 | 1,210,364 | 1,788,721 | 1,358,622 |

單位：新台幣仟元

|             | 2012           | 2013           | 2014           | 2015           | 2016H1        |
|-------------|----------------|----------------|----------------|----------------|---------------|
| 合併營收        | 1,932,714      | 2,114,891      | 3,068,330      | 2,927,364      | 1,453,014     |
| 銷貨毛利        | 473,326        | 471,451        | 718,530        | 723,739        | 342,238       |
| 營業淨利        | 249,841        | 171,669        | 343,068        | 301,927        | 148,678       |
| <u>稅後淨利</u> | <u>204,396</u> | <u>131,234</u> | <u>221,406</u> | <u>202,316</u> | <u>8,772</u>  |
| <u>每股盈餘</u> | <u>7.24</u>    | <u>4.00</u>    | <u>6.73</u>    | <u>5.19</u>    | <u>(0.16)</u> |

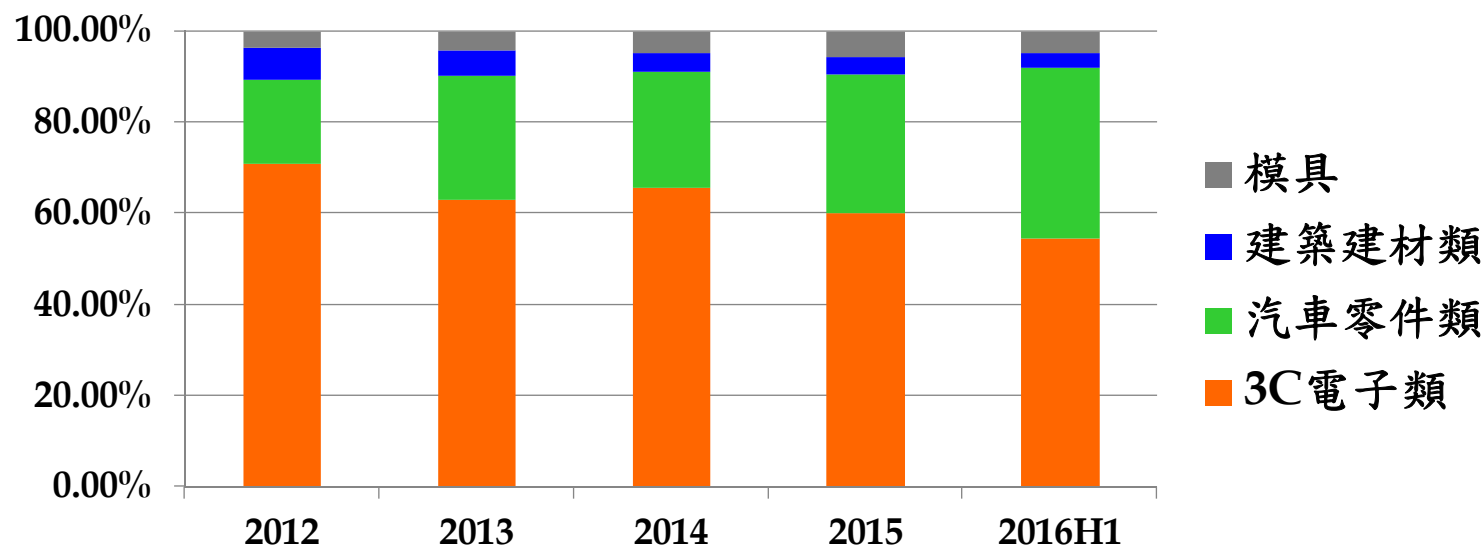
單位：新台幣仟元

|                      | 2012     | 2013     | 2014     | 2015     | 2016H1    |
|----------------------|----------|----------|----------|----------|-----------|
| 營業淨利                 | 249,841  | 171,669  | 343,068  | 301,927  | 148,678   |
| 營業外收入及支出             |          |          |          |          |           |
| 其他收入                 | 15,297   | 9,764    | 13,208   | 19,559   | 9,626     |
| 其他利益及損失              | (14,621) | (12,123) | (41,619) | (40,251) | (8,458)   |
| 財務成本                 | (3,258)  | (3,781)  | (23,669) | (14,306) | (5,701)   |
| 採用權益法認列之關聯企業及合資損益之份額 | -        | 3,523    | 1,367    | (5,515)  | (1,017)   |
| 稅前淨利                 | 247,259  | 169,052  | 292,355  | 261,414  | 143,128   |
| 所得稅費用                | (42,863) | (37,818) | (70,949) | (59,098) | (134,356) |
| 稅後淨利                 | 204,396  | 131,234  | 221,406  | 202,316  | 8,772     |

|      |                 | 2012    | 2013    | 2014    | 2015    | 2016H1  |
|------|-----------------|---------|---------|---------|---------|---------|
| 獲力能力 | 毛利率(%)          | 24.49   | 22.29   | 23.42   | 24.72   | 23.55   |
|      | 費用率(%)          | 11.56   | 14.17   | 12.24   | 14.41   | 13.32   |
|      | 營業利益率(%)        | 12.93   | 8.12    | 11.18   | 10.31   | 10.23   |
| 財務結構 | 負債比率(%)         | 36.44   | 52.68   | 58.57   | 44.24   | 53.44   |
|      | 現金與約當現金<br>(仟元) | 430,727 | 378,673 | 358,990 | 604,250 | 553,600 |
| 償債能力 | 流動比率(%)         | 204.59  | 132.75  | 162.09  | 201.24  | 142.68  |
|      | 速動比率(%)         | 173.05  | 111.53  | 140.21  | 175.60  | 118.94  |
| 經營績效 | 應收款項週轉天數        | 96      | 106     | 97      | 116     | 113     |
|      | 存貨週轉天數          | 41      | 44      | 39      | 47      | 49      |
|      | 應付款項週轉天數        | 93      | 121     | 112     | 115     | 99      |

單位：新台幣仟元；%

| 主要產品  | 2012      |        | 2013      |        | 2014      |        | 2015      |        | 2016H1    |        |
|-------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
|       | 銷值        | %      | 銷值        | %      | 銷值        | %      | 銷值        | %      | 銷值        | %      |
| 3C電子類 | 1,370,297 | 70.90  | 1,331,346 | 62.95  | 2,013,689 | 65.63  | 1,756,201 | 59.99  | 792,145   | 54.52  |
| 汽車零件類 | 357,987   | 18.52  | 577,066   | 27.29  | 783,838   | 25.55  | 891,578   | 30.46  | 543,236   | 37.39  |
| 建築建材類 | 132,473   | 6.85   | 120,318   | 5.69   | 121,130   | 3.95   | 115,078   | 3.93   | 49,553    | 3.41   |
| 模具    | 71,957    | 3.72   | 86,161    | 4.07   | 149,673   | 4.88   | 164,507   | 5.62   | 68,080    | 4.68   |
| 合計    | 1,932,714 | 100.00 | 2,114,891 | 100.00 | 3,068,330 | 100.00 | 2,927,364 | 100.00 | 1,453,014 | 100.00 |



**LemTech**

Lemtech Holdings Co., Limited

**LEMTECH**

*...Leading Engineering & Manufacturing Technology*

*Your Trusted Partner in Business*

[www.ky-lemtech.com](http://www.ky-lemtech.com)

