

聯德控股股份有限公司

Leading **E**ngineering & **M**anufacturing **T**echnology

Oct 2019

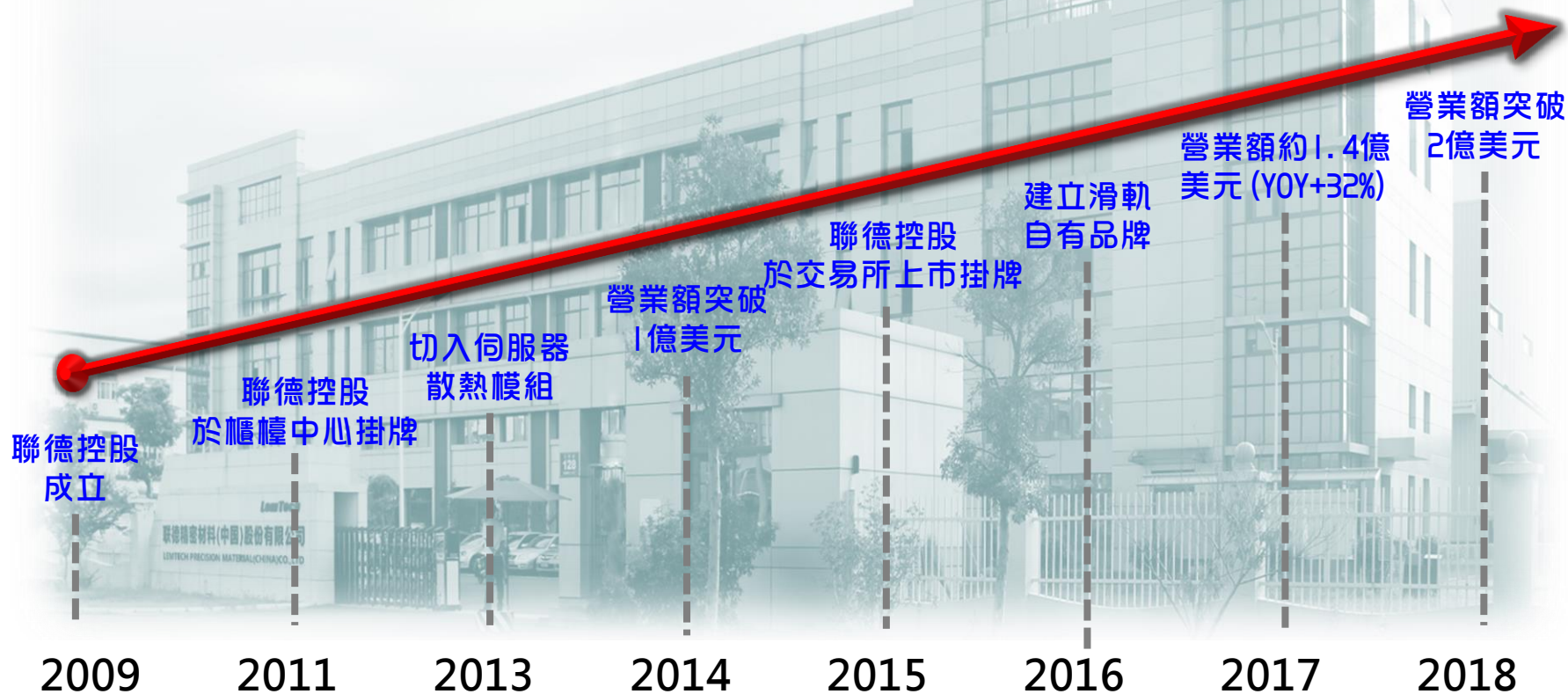


簡報大綱

- 關於聯德
- 營業項目
- 聯德的客戶群
- 公司財務績效及狀況

◆ 提供的產品及服務包含～

精密模具、金屬沖壓、散熱模組、鉸鏈、伺服器、滑軌、消費型電子產品、汽車零件及模組、建築材料等。





•Lemtech Kunshan



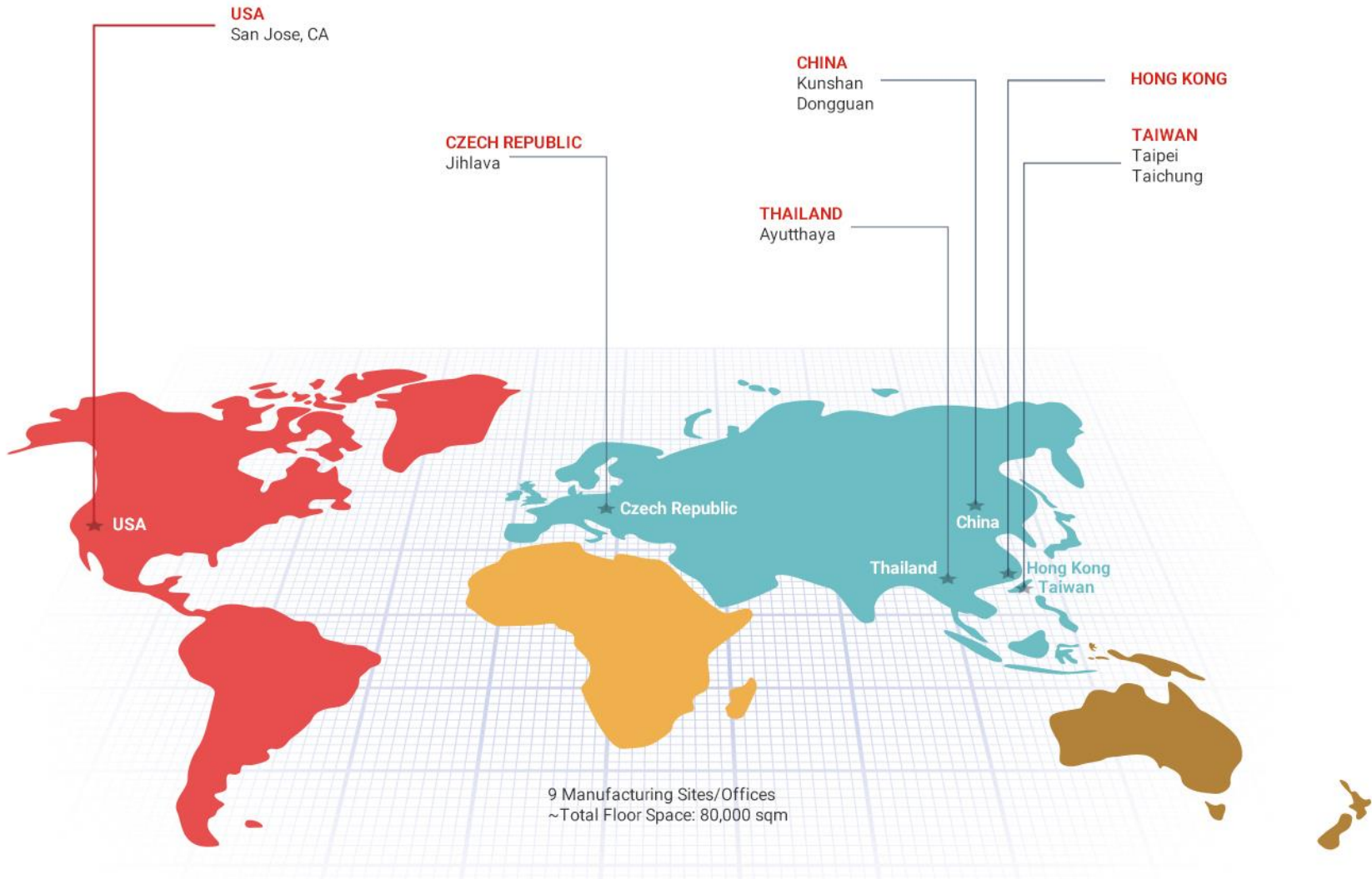
•Lemtech Taiwan



•Lemtech Thailand

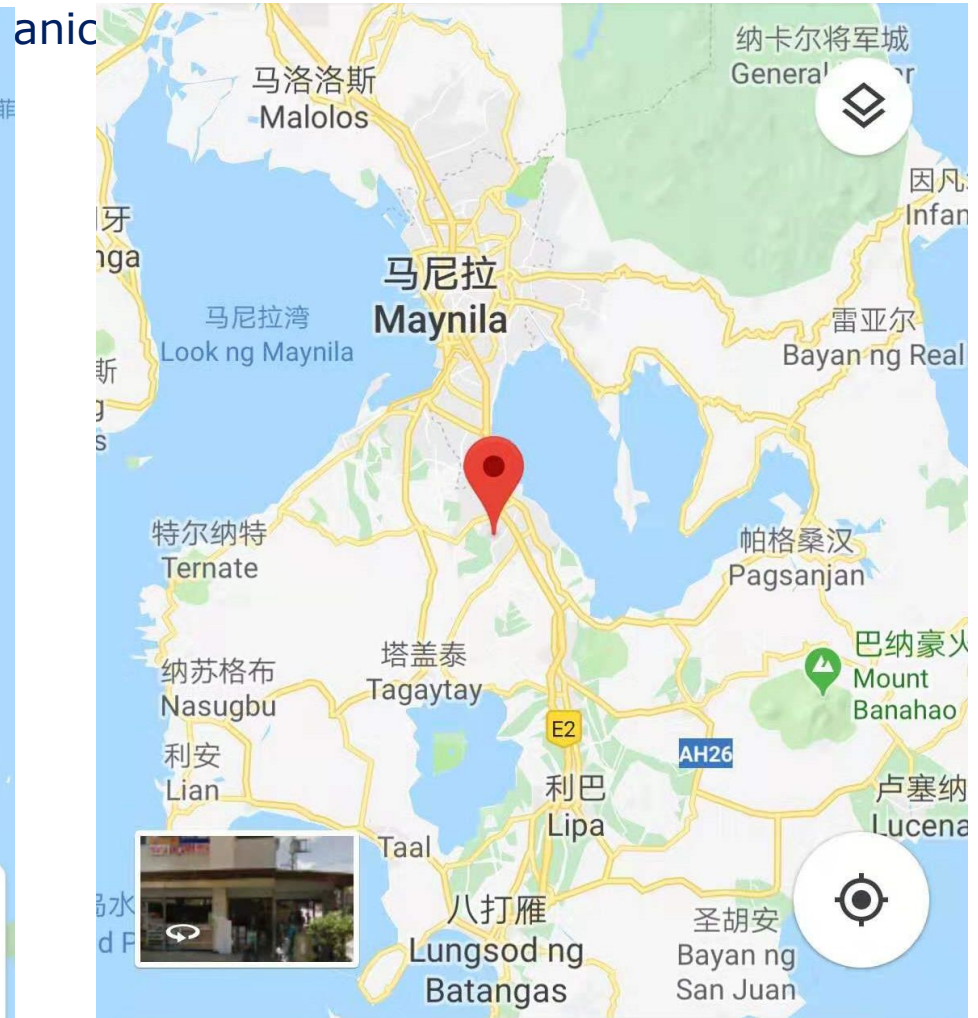


•Lemtech Czech Republic

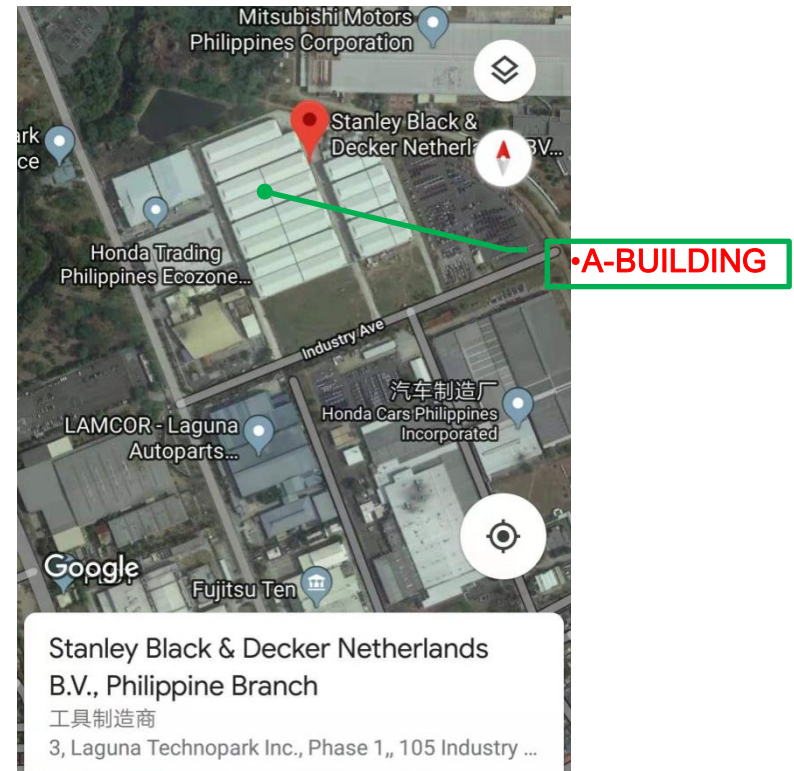
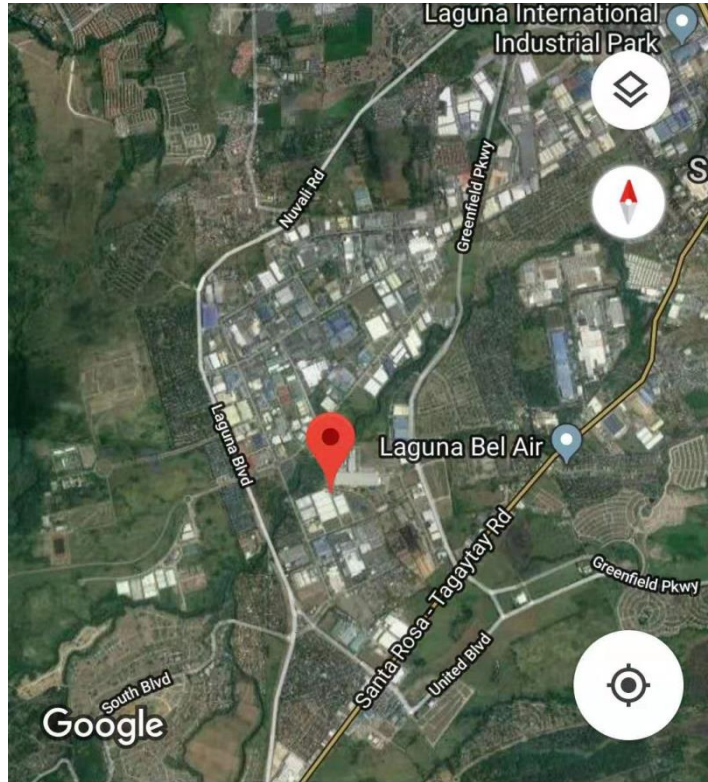


•Coming Up in 2019.....

•Lemtech Philippines– New Site Start Up in Laguna Technopark,







•Core Businesses

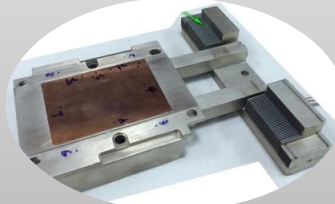
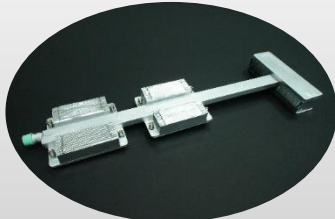
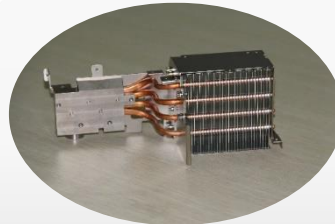
•Tooling, Stamping & Mech Assy



•Racks & Cabinets



•Thermal Solutions



•Hinges



•Slide Rails & Kits



• Stamping Parts/Modules for Automotive



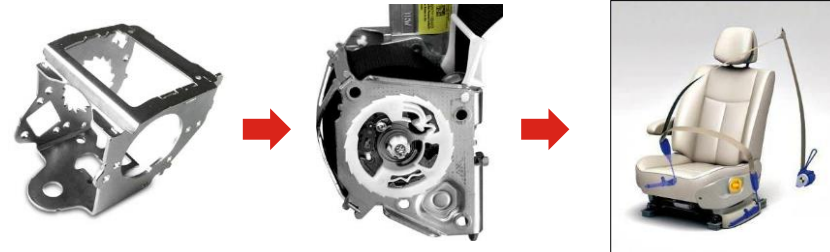
•Door Hinges



• Steering Columns



•Air Bags



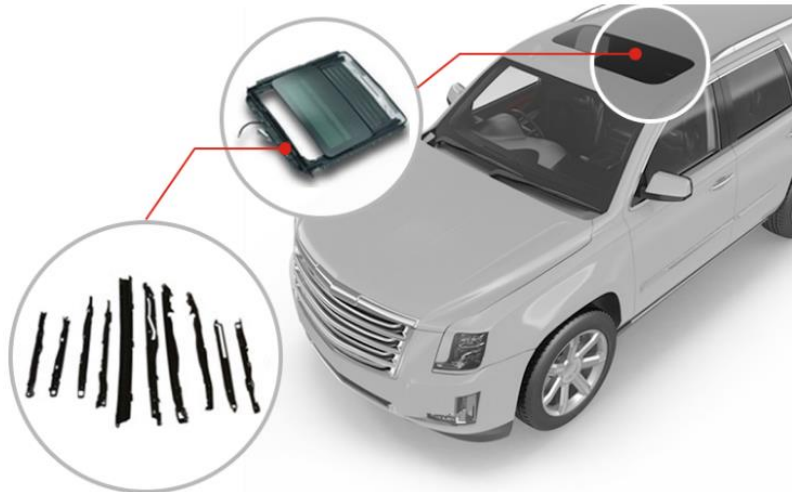
•Seat Belts



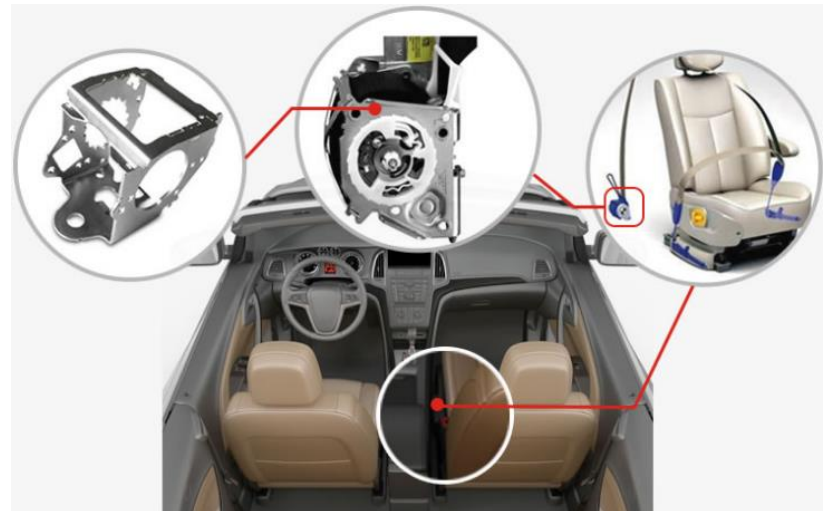
• Air Bags



• Steering Columns

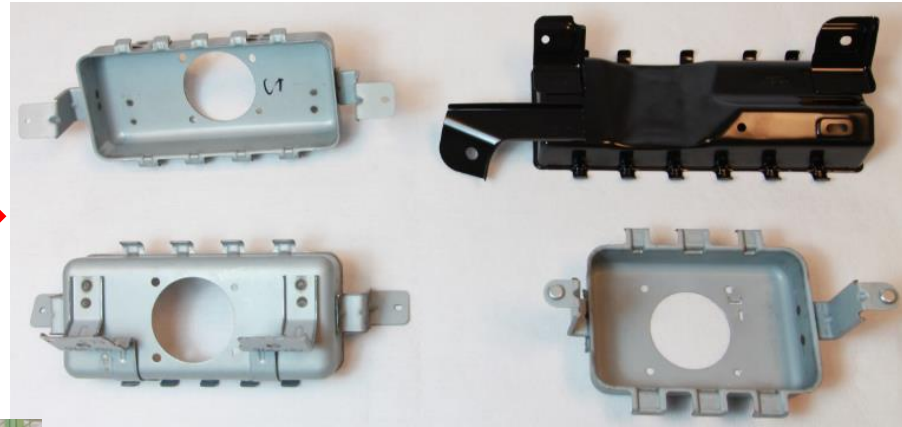


• Sun Roofs

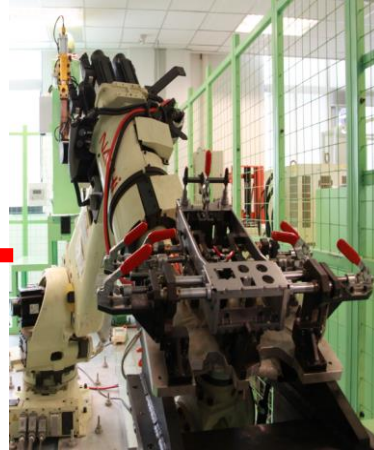


• Seat Belts

Mechanical Sub Assemblies



CMT Welding

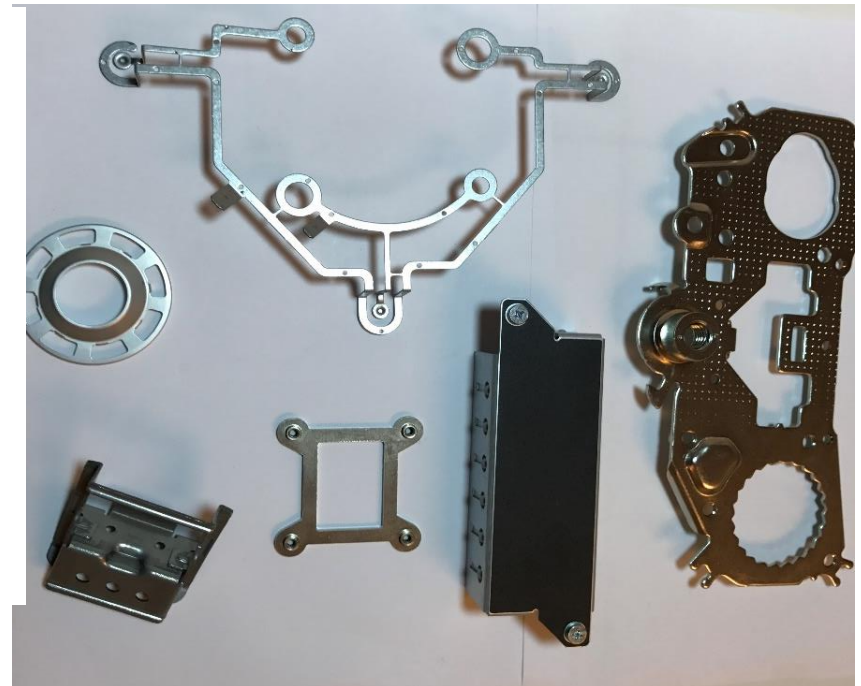


Robotic Welding

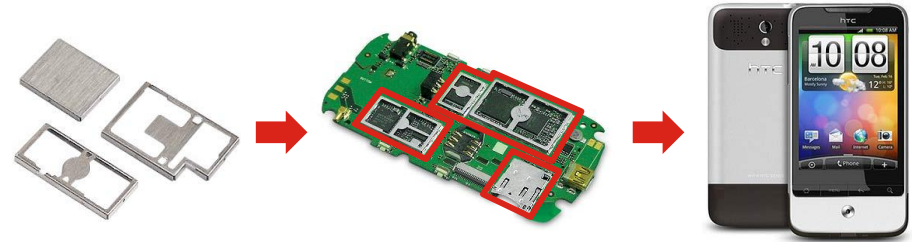


Custom Cabinets (floor and wall-mountable)

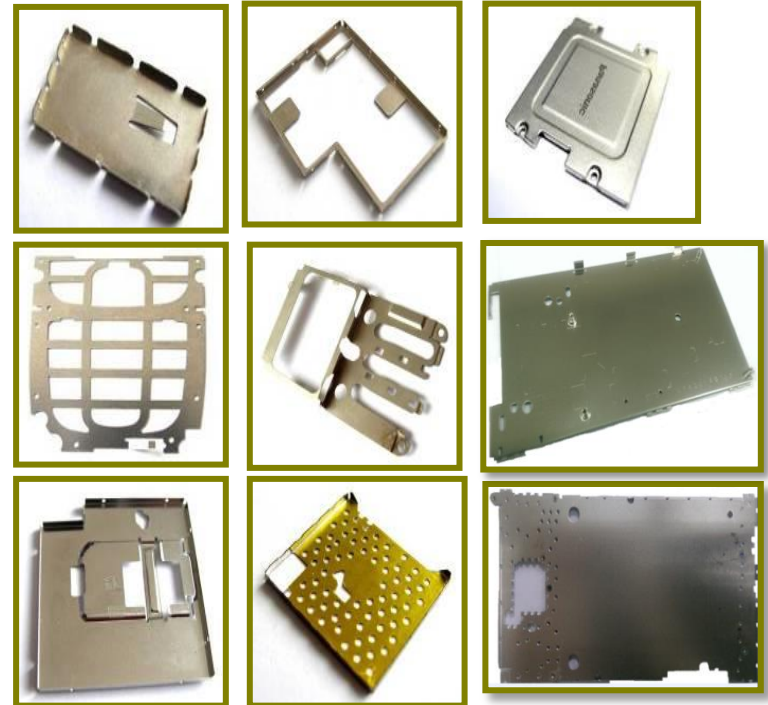




Speaker Grills/Bezels/Hinges for IP Phones



EMI Shield Cans/Fences





•VOIP Phones



•Hinges for VOIP Phones



•Hinges for Laptop

- *Stamping Parts for Smart Phones*

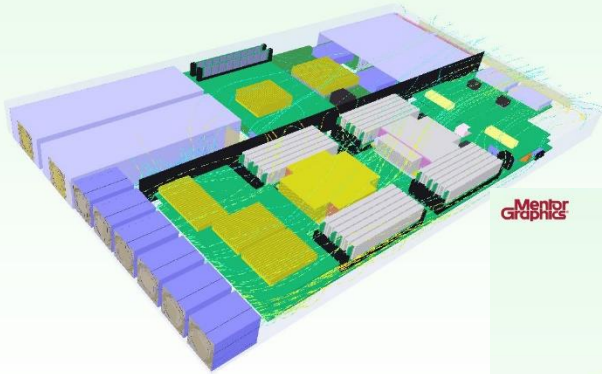


•Thermal Simulation

Using Flowtherm for thermal simulation as a service and support

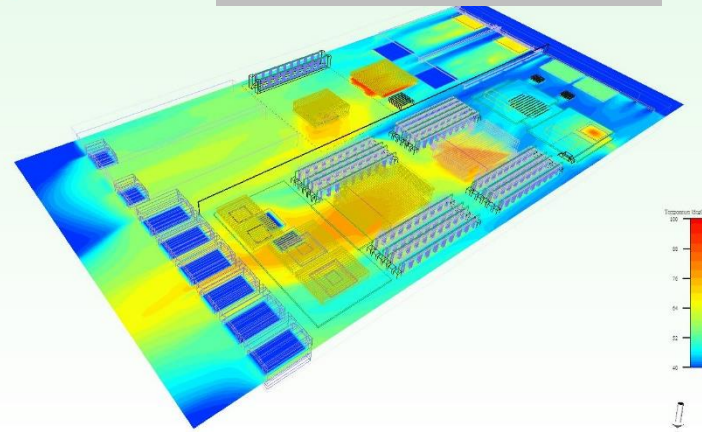
Mentor
Graphics

Air flow path & flow impedance analysis



Mentor
Graphics

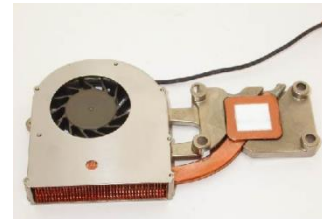
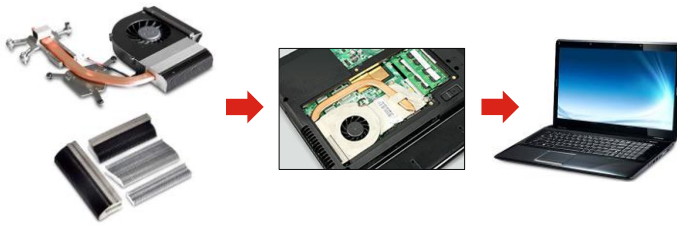
Temperature profile analysis



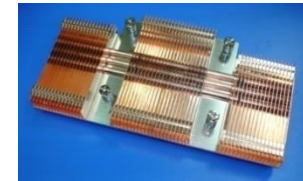
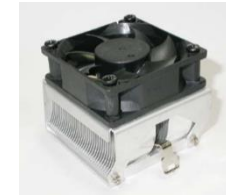
Software : FloTHERM V10.1

Thermal Modules

• Thermal Module for Client Computing



• Thermal Module for Enterprise Computing



Thermal Modules

- *Thermal Module for Gaming Set*



- *Thermal Module for LED*



2019年新產品-健身器材



Our 3C Customers

ARISTA

ASUS®

B/S/H/

CISCO

COMPAL

cādence®

DELL EMC

E2E
END 2 END
MANUFACTURING

FLEXTRONICS®

FOXCONN®
Advancing Through Innovation

FURUKAWA ELECTRIC

htc

JABIL

JUNIPER
NETWORKS

Kingston
TECHNOLOGY

Lenovo™

PEGATRON
Navigate the future>

QCT

TIVO® TONAL

wiwynn®

Our Automotive Customers



BorgWarner



簡明資產負債表

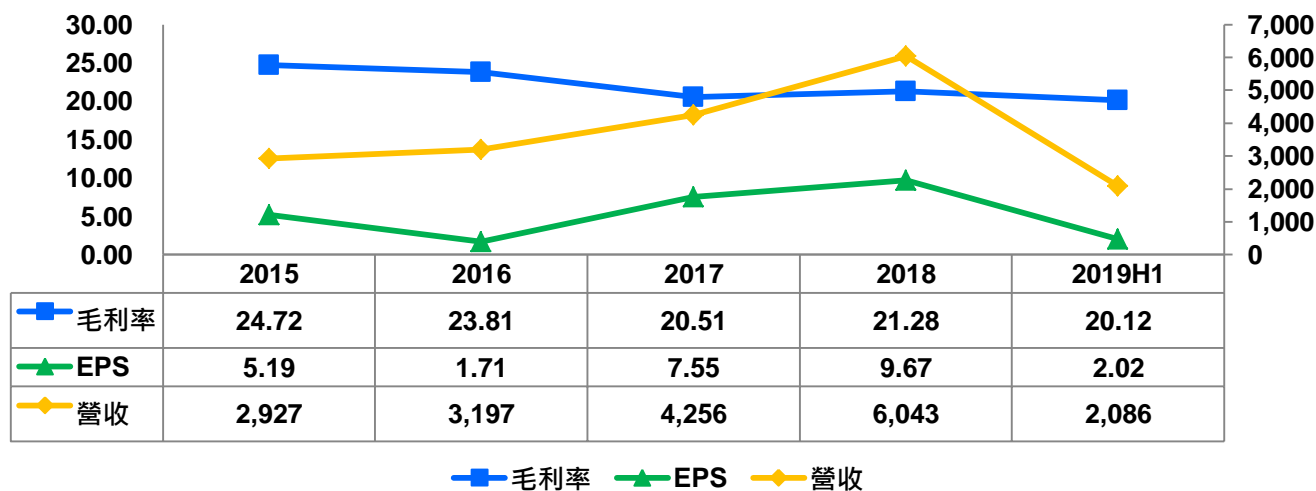
	2015	2016	2017	2018	2019H1
流動資產	2,383,015	2,301,156	3,320,411	3,805,114	2,966,532
不動產、廠房及設備	701,618	680,583	970,751	1,230,891	1,847,888
其他資產	123,476	259,457	425,767	362,422	531,081
資產總額	3,208,109	3,241,196	4,716,929	5,398,427	5,345,501
流動負債	1,184,172	1,485,819	2,956,336	2,732,977	2,190,644
非流動負債	235,216	229,428	140,981	791,346	1,272,563
負債總額	1,419,388	1,715,247	3,097,317	3,524,323	3,463,207
權益總額	1,788,721	1,525,949	1,619,612	1,874,104	1,882,294

單位：新台幣仟元

	2015	2016	2017	2018	2019H1
合併營收	2,927,364	3,197,375	4,255,549	6,043,090	2,086,003
銷貨毛利	723,739	761,428	872,771	1,286,070	419,653
營業淨利	301,927	319,948	340,548	605,959	121,235
稅後淨利	202,316	100,013	314,516	405,403	78,928
每股盈餘	5.19	1.71	7.55	9.67	2.02

單位：新台幣百萬元

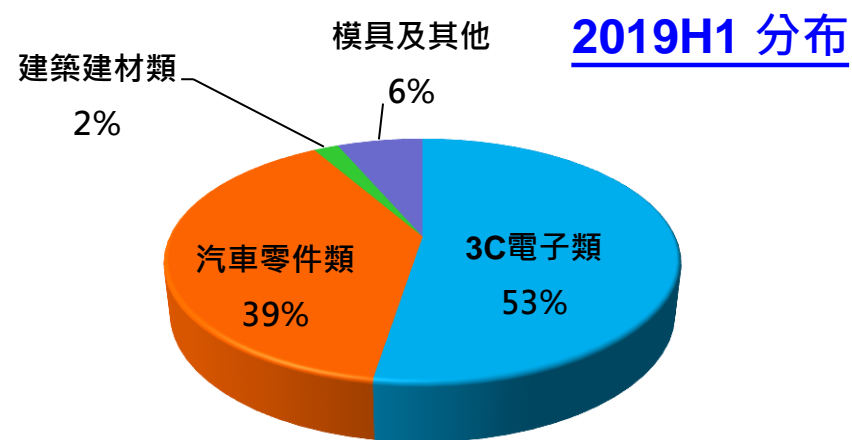
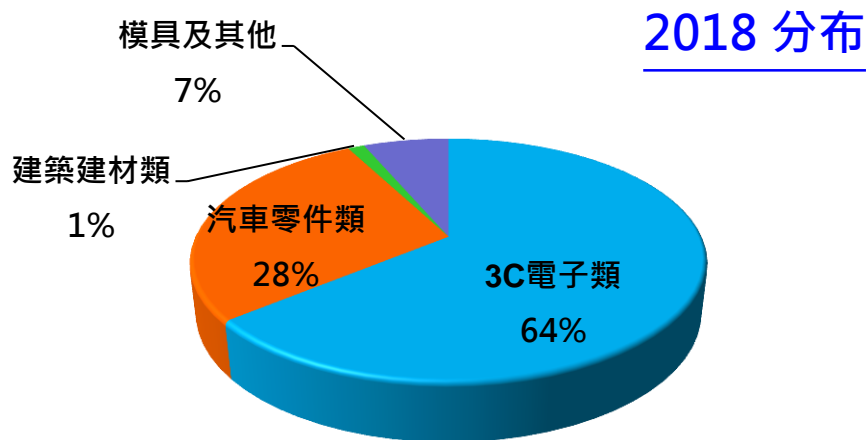
毛利、EPS及營收趨勢(2015~2019H1)



		2015	2016	2017	2018	2019H1
獲力能力	毛利率(%)	24.72	23.81	20.51	21.28	20.12
	費用率(%)	14.41	13.81	12.51	11.25	14.31
	營業利益率(%)	10.31	10.01	8.00	10.03	5.81
財務結構	負債比率(%)	44.24	52.92	65.66	65.28	64.79
	現金與約當現金 (仟元)	604,250	481,183	609,909	550,292	840,328
償債能力	流動比率(%)	201.24	154.87	112.32	139.23	135.42
	速動比率(%)	175.60	118.70	88.35	102.48	94.67
經營績效	應收款項週轉天數	116	117	129	124	152
	存貨週轉天數	47	58	61	60	50
	應付款項週轉天數	115	94	93	97	110

單位：新台幣仟元；%

主要產品	2015		2016		2017		2018		2019H1	
	銷值	%	銷值	%	銷值	%	銷值	%	銷值	%
3C電子類	1,756,201	59.99	1,776,136	55.55	2,377,270	55.86	3,871,686	64.07	1,096,149	52.55
汽車零件類	891,578	30.46	1,172,908	36.68	1,484,569	34.89	1,705,041	28.21	815,601	39.10
建築建材類	115,078	3.93	108,732	3.40	92,352	2.17	76,076	1.26	39,028	1.87
模具及其他	164,507	5.62	139,599	4.37	301,358	7.08	390,287	6.46	135,225	6.48
合計	2,927,364	100.00	3,197,375	100.00	4,255,549	100.00	6,043,090	100.00	2,086,003	100.00



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