

# 聯德控股股份有限公司

Leading **E**ngineering & **M**anufacturing **T**echnology

Sep 2020



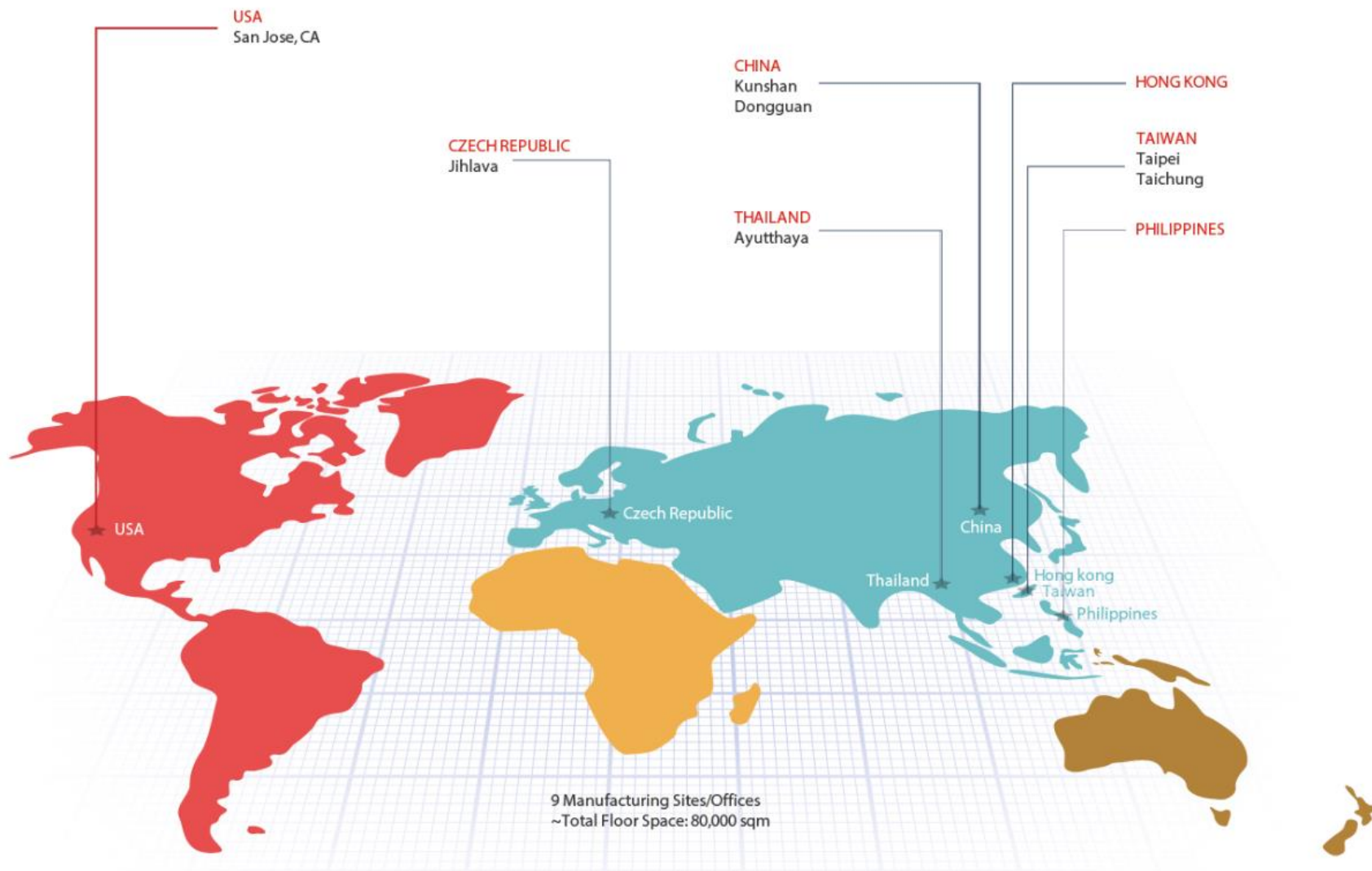
# 簡報大綱

- 關於聯德
- 營業項目
- 聯德的客戶群
- 公司財務績效及狀況

### ◆ 提供的產品及服務包含～

精密模具、金屬沖壓、散熱模組、鉸鏈、伺服器、滑軌、消費型電子產品、汽車零件及模組、建築材料等。







•Lemtech Kunshan



•Lemtech Taiwan



•Lemtech Thailand



•Lemtech Czech Republic

## Coming Up in 2019.....

- Lemtech Philippines – New Site Start Up in Laguna Technopark,
- ~ For Heat sink Assembly ; Mechanical Assembly & Heat sink Servicing





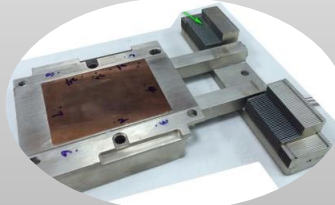
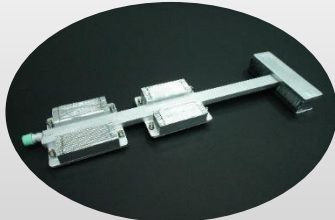
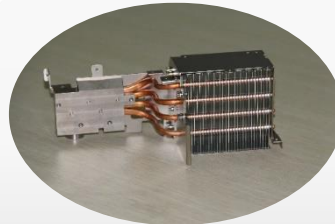
### •Tooling, Stamping & Mech Assy



### •Racks & Cabinets



### •Thermal Solutions



### •Hinges



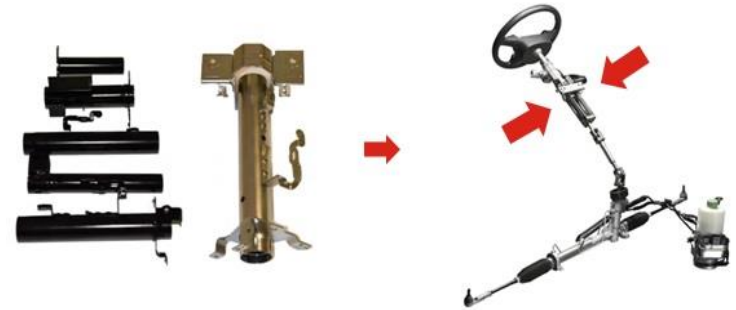
### •Slide Rails & Kits







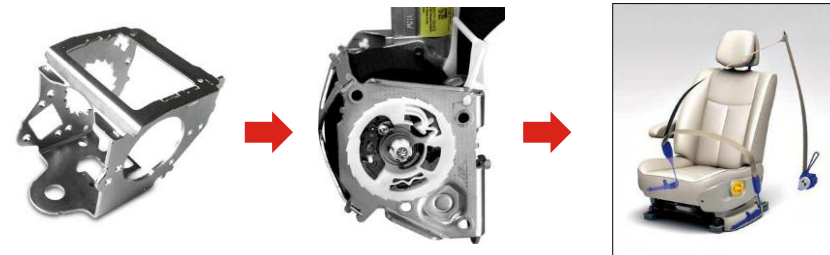
•Door Hinges



• Steering Columns



•Air Bags



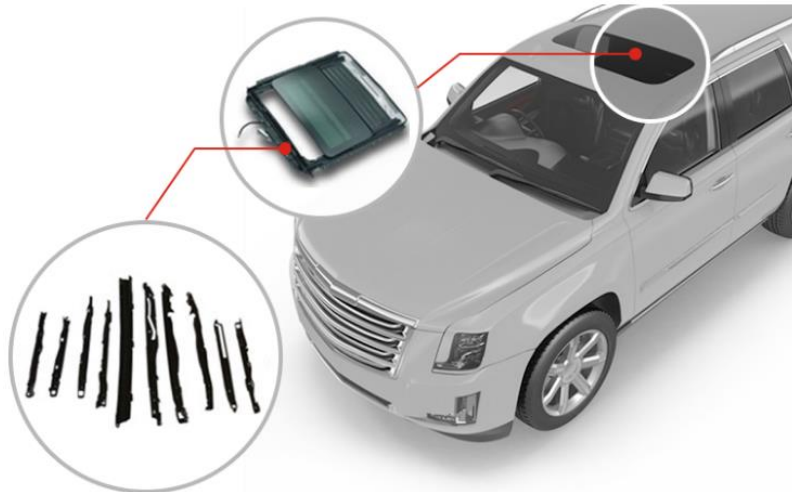
•Seat Belts



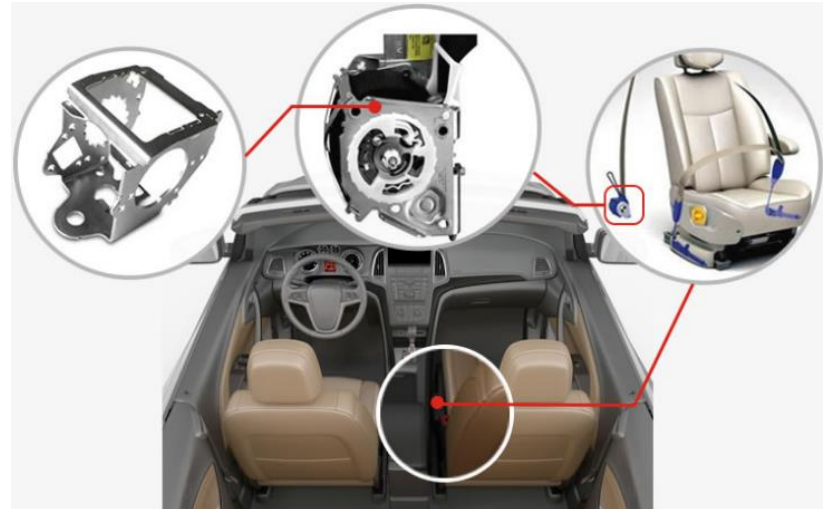
• Air Bags



• Steering Columns



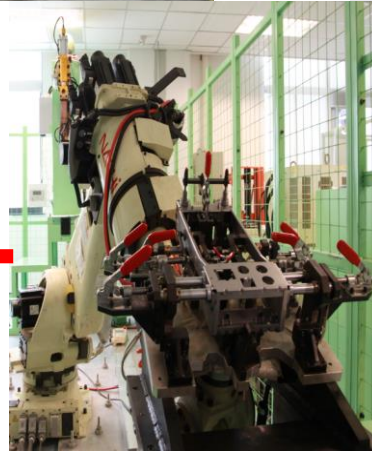
• Sun Roofs



• Seat Belts



*CMT Welding*



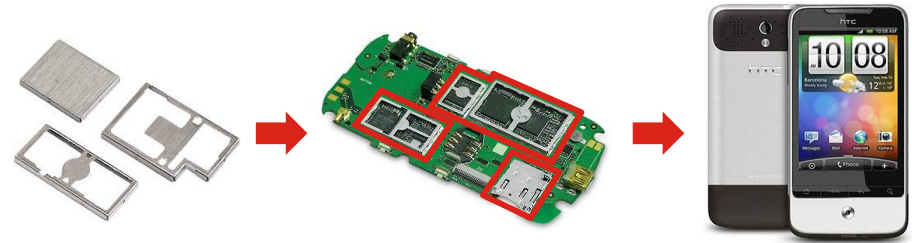
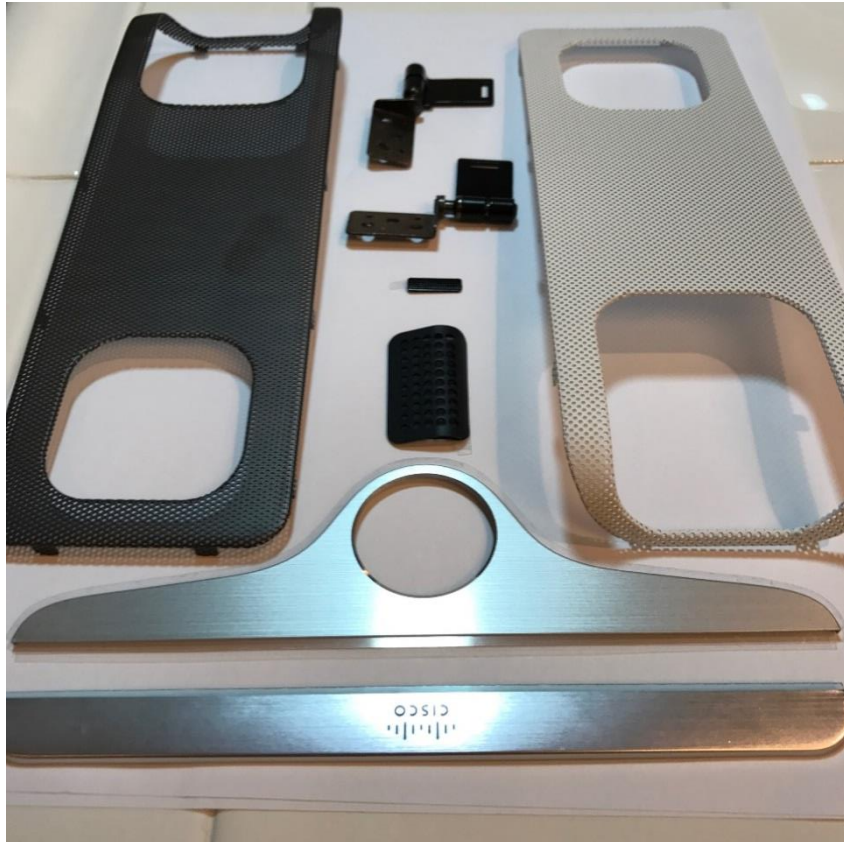
*Robotic Welding*



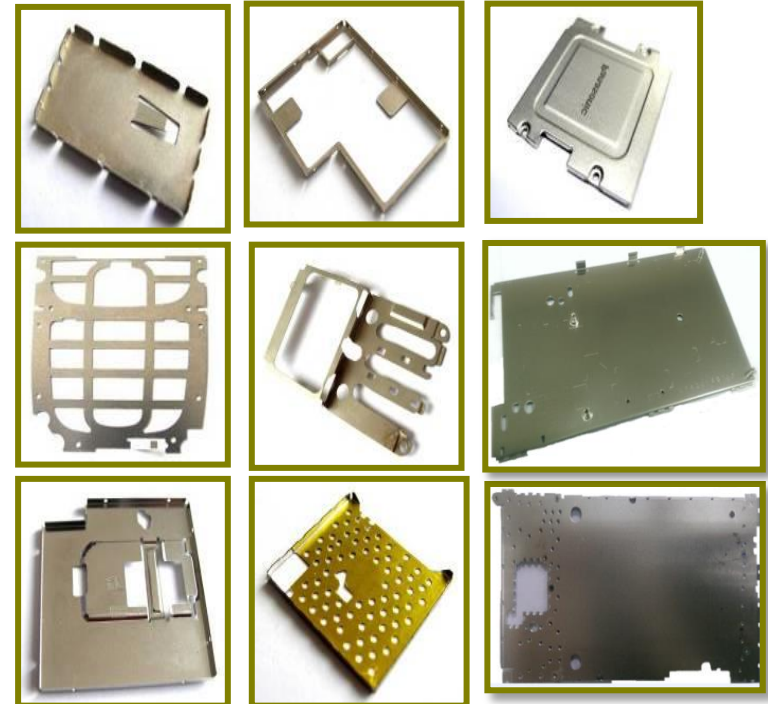
## Custom Cabinets (floor and wall-mountable)



### Speaker Grills/Bezels/Hinges for IP Phones



### EMI Shield Cans/Fences





•VOIP Phones



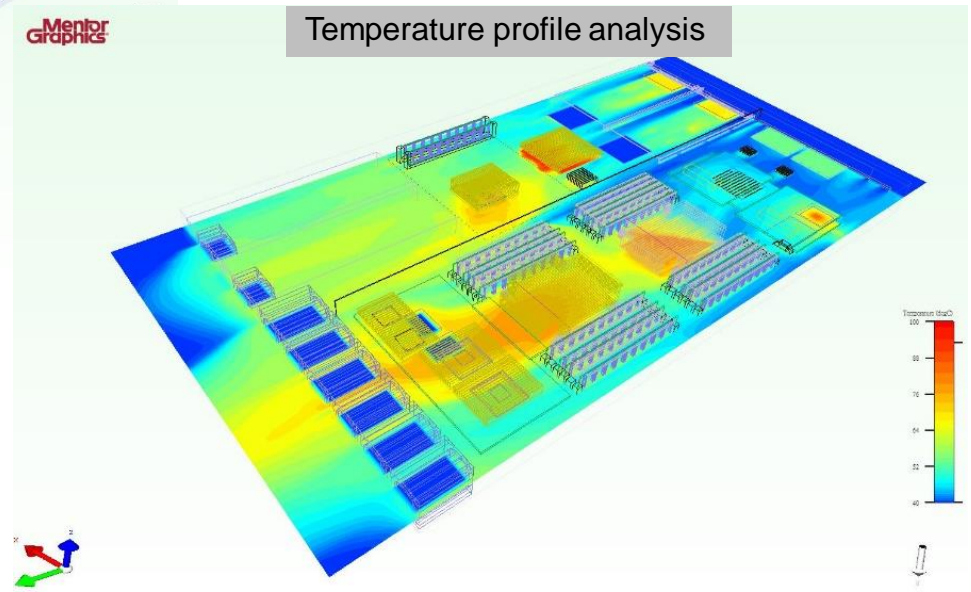
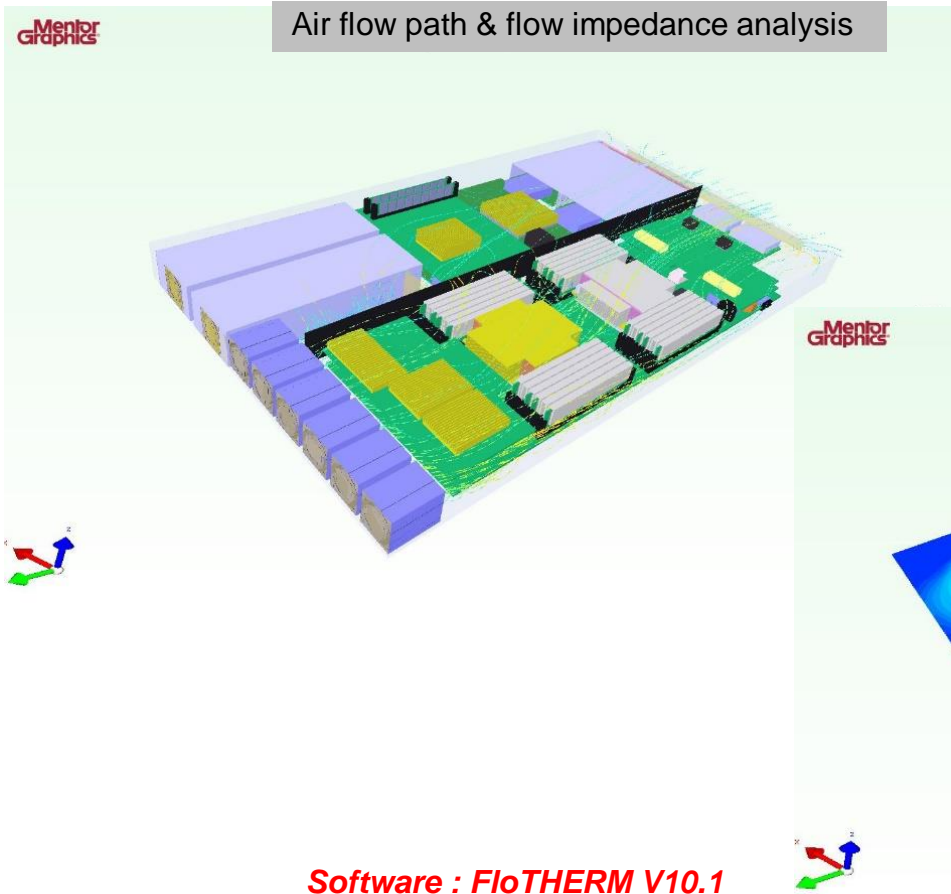
•Hinges for VOIP  
Phones



•Hinges for  
Laptop

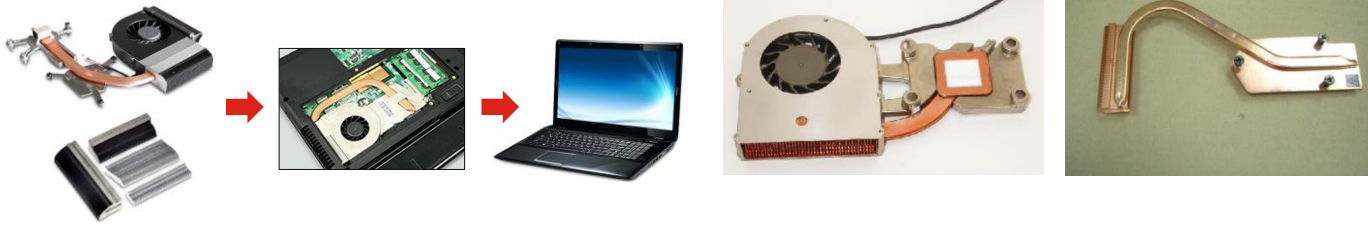


### Using Flowtherm for thermal simulation as a service and support





• *Thermal Module for Client Computing*



• *Thermal Module for Enterprise Computing*



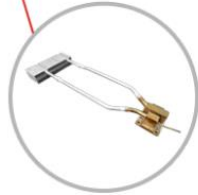
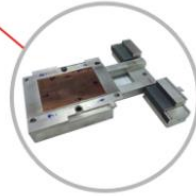
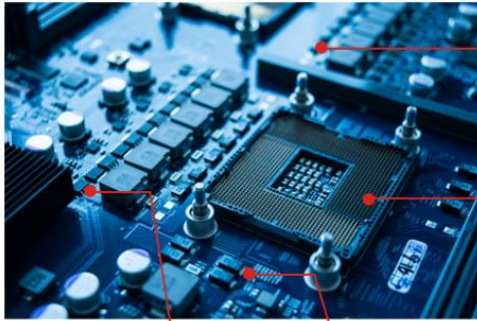
- *Thermal Module for Gaming Set*



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- *Thermal Module for LED*

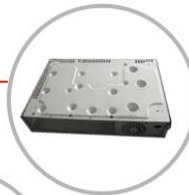




•Heat Sinks / Thermal Modules



•Slide Rail Kits



•Server Enclosures

## 2019年新產品-健身器材



## Our 3C Customers

ARISTA

ASUS®

B/S/H/

CISCO

COMPAL

cādence®

DELL EMC

E2E  
END 2 END  
MANUFACTURING

FLEXTRONICS®

FOXCONN®  
Advancing Through Innovation

FURUKAWA ELECTRIC

htc

JABIL

JUNIPER  
NETWORKS

Kingston  
TECHNOLOGY

Lenovo™

PEGATRON  
Navigate the future>

QCT

TIVO® TONAL

wiwynn®

## Our Automotive Customers



**BorgWarner**

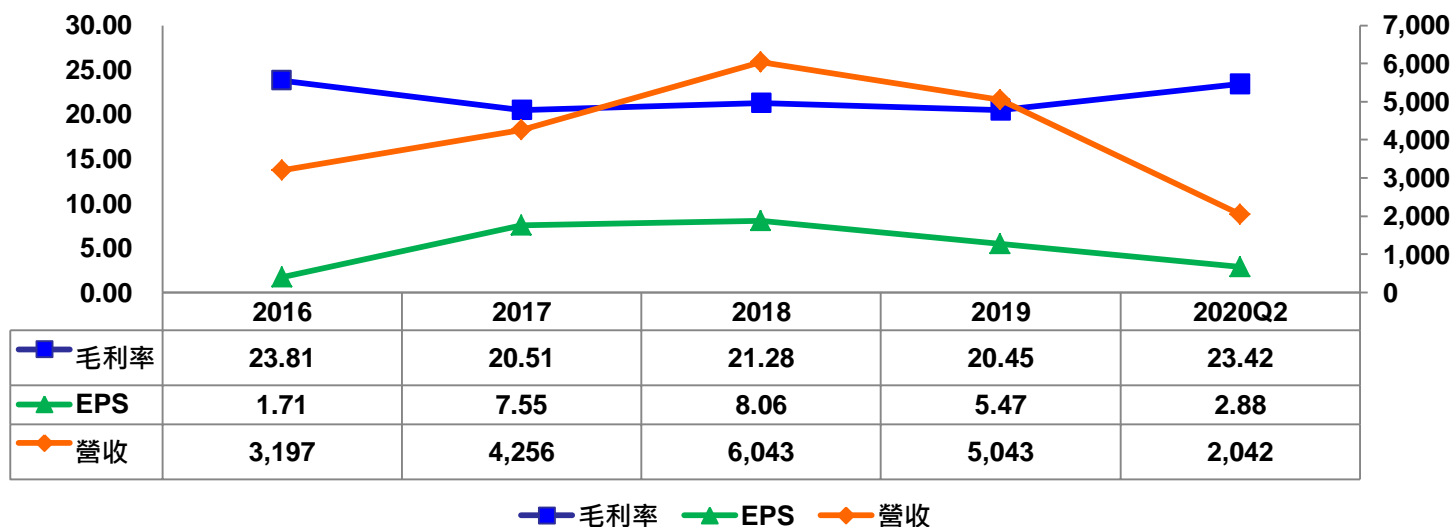


單位：新台幣仟元

	2016	2017	2018	2019	2020Q2
合併營收	3,197,375	4,255,549	6,043,090	5,042,657	2,041,918
銷貨毛利	761,428	872,771	1,286,070	1,031,009	478,264
營業淨利	319,948	340,548	605,959	393,883	206,065
<b>稅後淨利</b>	<b>100,013</b>	<b>314,516</b>	<b>405,403</b>	<b>262,339</b>	<b>139,383</b>
<b>每股盈餘</b>	<b>1.71</b>	<b>7.55</b>	<b>8.06</b>	<b>5.47</b>	<b>2.88</b>

### 毛利、EPS及營收趨勢(2016~2020Q2)

單位:新台幣百萬元



**簡明資產負債表**

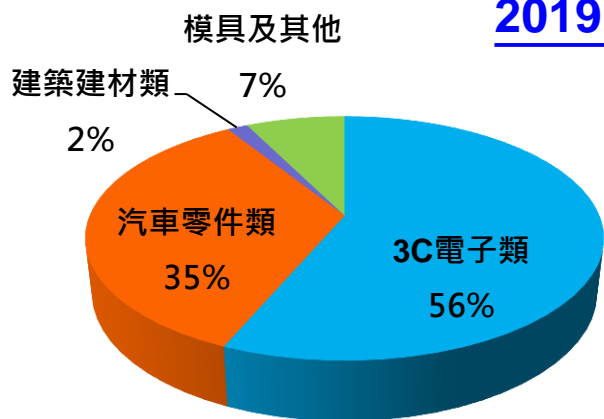
	2016	2017	2018	2019	2020Q2
流動資產	2,301,156	3,320,411	3,805,114	3,949,666	3,337,791
不動產、廠房及設備	680,583	970,751	1,230,891	2,041,406	1,967,432
其他資產	259,457	425,767	362,422	234,935	219,777
資產總額	3,241,196	4,716,929	5,398,427	6,226,007	5,525,000
流動負債	1,485,819	2,956,336	2,732,067	2,974,160	2,987,929
非流動負債	229,428	140,981	792,256	1,281,354	645,521
負債總額	1,715,247	3,097,317	3,524,323	4,255,514	3,633,450
權益總額	1,525,949	1,619,612	1,874,104	1,970,493	1,891,550



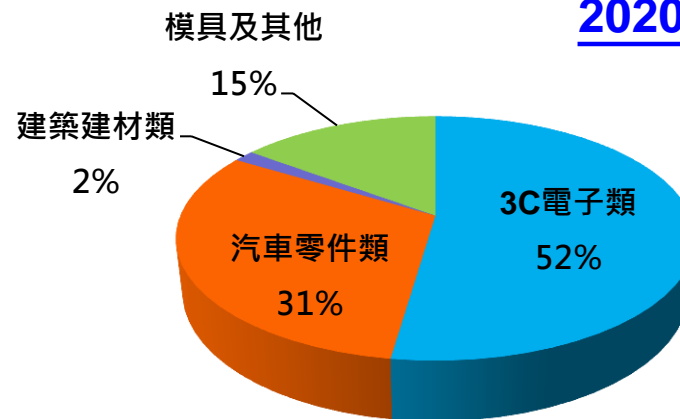
單位：新台幣仟元；%

主要產品	2016		2017		2018		2019		2020Q2	
	銷值	%	銷值	%	銷值	%	銷值	%	銷值	%
3C電子類	1,776,136	55.55	2,377,270	55.86	3,871,686	64.07	2,845,323	56.43	1,067,746	52.29
汽車零件類	1,172,908	36.68	1,484,569	34.89	1,705,041	28.21	1,749,079	34.69	640,182	31.35
建築建材類	108,732	3.40	92,352	2.17	76,076	1.26	76,140	1.51	31,115	1.52
模具及其他	139,599	4.37	301,358	7.08	390,287	6.46	372,115	7.38	302,875	14.83
合計	3,197,375	100.00	4,255,549	100.00	6,043,090	100.00	5,042,657	100.00	2,041,918	100.00

2019 分佈



2020Q2 分佈



# Thank You

*LEMTECH ...Your Trusted Partner in Business*

[www.lemtech.com](http://www.lemtech.com)